UNITED STATES SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

FORM 10-Q (Mark One) QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the quarterly period ended: September 30, 1998 TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934 For the transition period from to Commission File Number 0-9992 KLA-TENCOR CORPORATION (Exact name of registrant as specified in its charter) DELAWARE 04-2564110 (STATE OR OTHER JURISDICTION OF (I.R.S. EMPLOYER INCORPORATION OR ORGANIZATION) IDENTIFICATION NO.) 160 Rio Robles San Jose, California 95134 (Address of principal executive offices) (Zip Code) (408) 875-3000 (Registrant's telephone number, including area code) Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes [X] No[] As of October 30, 1998 there were 87,409,754 shares of the registrant's Common Stock, \$0.001 par value, outstanding. INDEX <TABLE> <CAPTION> Page Number _____ <S> <C> PART T FINANCIAL INFORMATION Item 1 Financial Statements Condensed Consolidated Unaudited Interim Balance Sheets at June 30, 1998 and September 30, 1998 Condensed Consolidated Unaudited Interim Statements of Operations for the Three Month Periods Ended September 30, 1997 and September 30, 1998

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PART I. FINANCIAL INFORMATION ITEM 1. FINANCIAL STATEMENTS

KLA-TENCOR CORPORATION CONDENSED CONSOLIDATED UNAUDITED INTERIM BALANCE SHEETS (In thousands)

<TABLE>

	June 30, 1998	September 30, 1998
<\$>	<c></c>	<c></c>
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 215 , 970	\$ 231,827
Short-term investments	92,343	61,402
Accounts receivable, net	304,140	260,306
Inventories	234,565	234,774
Deferred income taxes Other current assets	90,729 18,624	91,244 21,039
Other Current assets	10,024	21,039
Total current assets	956 , 371	900,592
Land, property and equipment, net	140,937	139,849
Marketable securities	415,168	466,476
Other assets	35 , 921	33,818
Total assets	\$ 1,548,397	\$ 1,540,735
LIABILITIES AND STOCKHOLDERS' EQUITY		
Current liabilities:		
Notes payable	\$ 21,482	\$ 20,454
Accounts payable	46,353	31,348
Other current liabilities	282,848	281,416
Total current liabilities	350,683	333,218
Stockholders' equity:		
Common stock and capital in excess of par value	497,583	497,006
Retained earnings	683,836	694,016
Net unrealized gain on investments	26,108	25,126
Cumulative translation adjustment	(9,813)	(8,631)
Total stockholders' equity	1,197,714	1,207,517
Total liabilities and stockholders' equity	\$ 1,548,397	\$ 1,540,735

 ======== | ======== |See accompanying notes to condensed consolidated unaudited interim financial statements.

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KLA-TENCOR CORPORATION
CONDENSED CONSOLIDATED UNAUDITED INTERIM STATEMENTS OF OPERATIONS
(In thousands, except per share data)

Three Months Ended September 30,

	September 30,	
	1997	1998
(0)		
<\$>	<c></c>	<c></c>
Revenues	\$ 312,420	\$ 205,230
Costs and expenses:		
Cost of sales	140,764	112,655
Engineering, research and development	45,177	42,926
Selling, general and administrative	62,138	52,573
belling, general and administrative		
Total costs and operating expenses	248,079	208,154
Income (loss) from operations	64,341	(2,924)
Interest income and other, net	8,785	17,063
Income before income taxes	72 126	14 120
income before income taxes	73,126	14,139
Provision for income taxes	23,404	3,959
TIOVIDION TOT INCOME CANCO		
Net income	\$ 49,722	\$ 10,180
	=======	=======
Earnings per share:		
Basic	\$ 0.59	\$ 0.12
Diluted		======= c 0.11
Diluted	\$ 0.56 ======	\$ 0.11
Weighted average number of shares:		
Basic	84,095	87,342
	=======	=======
Diluted	88,783	89 , 257
	=======	=======

 | || | | |
See accompanying notes to condensed consolidated unaudited interim financial statements.

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KLA-TENCOR CORPORATION CONDENSED CONSOLIDATED UNAUDITED INTERIM STATEMENTS OF CASH FLOWS (In thousands)

<TABLE>

<caption></caption>		
	Three Months Ended September 30,	
	1997	1998
<\$>	<c></c>	<c></c>
Cash flows from operating activities:		
Net income	\$ 49,722	\$ 10,180
Adjustments to reconcile net income to net		
cash provided by (used in) operating activities:		
Depreciation and amortization	11,865	11,643
Changes in assets and liabilities:		•
Accounts receivable, net	(75,675)	49,433
Inventories	(12,887)	1,848
Other assets	(1,083)	152
Accounts payable	6,663	(15, 499)
Other current liabilities	17,555	(3,485)
Net cash provided by (used in)		
operating activities	(3,840)	54,272
Cash flows from investing activities:		
Purchases of property and equipment	(22,501)	(9,675)
Net purchases of available for sale securities	(20,823)	(21,373)
Net cash used in investing activities	(43,324)	(31,048)

Cash flows from financing activities:		
Issuance of common stock	23,276	1,977
Stock repurchases	(2,900)	(2,554)
Payments under debt obligations	(2,495)	(1,918)
Net cash provided by (used in) financing activities	17,881	(2,495)
Effect of exchange rate changes on cash and cash equivalents	(564)	(4,872)
Net increase (decrease) in cash and cash equivalents	(29,847)	15,857
Cash and cash equivalents at beginning of period	279,225	215,970
Cash and cash equivalents at end of period	\$ 249,378	\$ 231,827
	=======	=======
Supplemental cash flow disclosures:		
Income taxes paid	\$ 11,393	\$ 3,763
Interest paid	\$ 770	\$ 378

 | |See accompanying notes to unaudited condensed consolidated interim financial statements.

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KLA-TENCOR CORPORATION NOTES TO UNAUDITED CONDENSED CONSOLIDATED INTERIM FINANCIAL STATEMENTS

NOTE 1. In the opinion of the Company's management, the unaudited condensed consolidated interim financial statements include all adjustments (consisting only of normal recurring adjustments) necessary for a fair statement of results. The results for the quarter ended September 30, 1998, are not necessarily indicative of results to be expected for the entire year. This financial information should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended June 30, 1998.

Preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect amounts reported in the financial statements and accompanying notes. Actual amounts could differ materially from those amounts.

NOTE 2. Inventories (in thousands):

<TABLE>

	June 30, 1998	September 30, 1998
<\$>	<c></c>	<c></c>
Customer service parts	\$ 31,671	\$ 36,715
Raw materials	49,630	63,305
Work-in-process	79 , 238	68,941
Demonstration equipment	47,234	45,182
Finished goods	26,792	20,631
	\$234,565	\$234,774
	======	=======

</TABLE>

NOTE 3. During fiscal 1997, the Company adopted a plan to repurchase shares of its own Common Stock on the open market. During the quarter ended September 30, 1998, the Company repurchased 95,000 shares of its Common Stock at a cost of \$2.6 million.

NOTE 4. As of July 1, 1998, the Company adopted Statement of Financial Accounting Standards ("SFAS") No. 130, "Reporting Comprehensive Income" which establishes rules for the reporting and presentation of comprehensive income and its components. SFAS No. 130 requires accumulated translation adjustments and net unrealized gains/losses on investments to be included in other comprehensive income. The adoption of SFAS No. 130 did not impact the Company's net income or total stockholders' equity. For the three months ended September 30, 1997 and 1998, the components of total comprehensive income are as follows:

<TABLE> <CAPTION>

<c></c>	<c></c>	
\$ 49,722	\$ 10,180	
(564)	1,182	
8,383	(982)	
7,819	200	
\$ 57,541 ======	\$ 10,380 =====	
	\$ 49,722 (564) 8,383 7,819	

</TABLE>

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NOTE 5. Basic net income per share is computed using the weighted average number of common shares outstanding during the period and diluted earnings per share is computed in the same manner and additionally gives effect to all dilutive potential common shares outstanding during the period. The reconciling difference between the computation of basic and diluted earnings per share for all periods presented, is the inclusion of the dilutive effect of stock options issued to employees under employee stock option plans. During the three month periods ended September 30, 1997 and 1998 diluted net income per share does not include the effect of options to purchase 2,500 shares at a price of \$69.88, and 1,058,000 shares at prices ranging from \$26.88 to \$69.88, respectively, because the exercise price was greater than the average market price of common shares during the period.

In August 1998, the Company offered employees the right to reprice certain stock options. The repricing was done in the form of an exchange, whereby eligible optionees could cancel their current options in exchange for new options with exercise prices at the fair market value on the date of grant.

NOTE 6. In June 1997, the Financial Accounting Standards Board issued Statement No. 131, "Disclosures about Segments of an Enterprise and Related Information". This Statement establishes standards for the way that public business enterprises report information about operating segments in annual financial statements and requires that those enterprises report selected information about operating segments and related disclosures about products and services, geographic areas, and major customers. This Statement is required to be adopted in the Company's annual financial statements for fiscal year ending June 30, 1999. The effect of SFAS No. 131 is not expected to be material to the Company's financial statement disclosure.

In June 1998, the Financial Accounting Standards Board issued Statement No. 133, "Accounting for Derivative Instruments and Hedging Activities" (SFAS 133). It establishes accounting and reporting standards for derivative instruments including standalone instruments, such as forward currency exchange contracts and interest note swaps or embedded derivatives and requires that these instruments be marked-to-market on an ongoing basis. These market value adjustments are to be included either in the income statement or stockholders' equity, depending on the nature of the transaction. The Company is required to adopt SFAS 133 in the first quarter of its fiscal year ending June 30, 2000. The effect of SFAS No. 133 is not expected to be material to the Company's financial statements.

NOTE 7. On November 3, 1998, the Company announced a restructuring plan which includes a consolidation of facilities, certain program cutbacks, employee severance and a write-down of assets associated with affected facilities and programs. The Company expects the restructuring plan and related cost estimates to be completed by the end of its second fiscal quarter. As a result of the restructuring charge, the Company expects to report a net loss for its second fiscal quarter.

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ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS.

The following discussion and analysis may contain forward-looking statements that reflect the Company's current judgment regarding the matters addressed by such statements. Because such statements apply to future events, they are subject to risks and uncertainties that could cause actual results to differ. Important factors that could cause actual results to differ are described in the following discussion and under "Risk Factors".

RESULTS OF OPERATIONS

Revenues were \$205 million for the three months ended September 30, 1998, compared to \$312 million for the same period of the prior fiscal year. The decrease in revenues is primarily attributable to decreased semiconductor

equipment demand by leading semiconductor manufacturers who have reduced capital spending levels due to excess manufacturing capacity. Revenue declines were experienced across most product lines with the exception of the Reticle and Photomask division where customer needs are driven by continuing long-term technology changes and less by current capacity considerations.

Gross margins were 45% of revenues for the three month period ended September 30, 1998, compared to 55% of revenues for the same period of the prior fiscal year. Gross margins declined primarily due to shift in product mix as higher margin product sales from the Wafer Inspection and Metrology divisions declined as a percentage of total revenue. In addition, margins were adversely affected by reduced capacity utilization as a result of lower business volume.

Engineering, research and development (R&D) expenses were \$43 million for the three month period ended September 30, 1998 compared to \$45 million for the same period of the prior fiscal year. As a percentage of net sales, R&D expenses increased to 21% for the three month period ended September 30, 1998 compared to 14% for the same period of the prior fiscal year. The slight decrease in absolute dollars is primarily attributable to certain cost reduction measures the Company has implemented as result of the current semiconductor industry conditions. The increase in R&D spending as a percentage of sales represents the Company's continued dedication to technology and product development in new market segments and enhancements to existing products including inspection enhancements for quarter micron and below.

Selling, general and administrative (SG&A) expenses were \$53 million for the three month period ended September 30, 1998, compared to \$62 million for the same period of the prior fiscal year. The decrease in dollars during the period is due to cost reduction actions implemented by the Company during its last two quarters.

Interest income and other, net, increased \$8 million for the three month period ended September 30, 1998, compared to the same period of the prior fiscal year. The increase is due primarily to gains realized on the sale of certain equity securities held in a supplier company as well as increases in interest income on higher average cash equivalents and investment balances.

The Company's effective tax rate decreased to 28% for the three month period ended September 30, 1998, compared to 32% for the same period of the prior fiscal year. The decline is due primarily to additional benefits derived from tax-exempt interest in fiscal 1999.

LIQUIDITY AND CAPITAL RESOURCES

During the three month period ended September 30, 1998, cash, cash equivalents, short-term investments and marketable securities balances increased approximately \$36 million to \$760 million. Cash provided by operations for the three month period was \$54 million, resulting primarily from collections on accounts receivable. Capital expenditures of \$10 million were primarily for computers and equipment necessary for the Company's operations.

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Working capital decreased slightly to \$567 million as of September 30, 1998 compared to \$606 million at June 30, 1998. The Company believes that existing liquid resources and funds generated from operations combined with its ability to borrow funds will be adequate to meet its operating and capital requirements and obligations through the foreseeable future. The Company believes that success in its industry requires substantial capital in order to maintain the flexibility to take advantage of opportunities as they may arise. Accordingly, the Company may, from time to time, as market and business conditions warrant, invest in or acquire businesses, products, or technologies which it believes complement its overall business strategy.

YEAR 2000 COMPLIANCE

Many currently installed computer systems and software products are coded to accept only two digit entries in the date code field. These date code fields will need to accept four digit entries to distinguish 21st century dates from 20th century dates. As a result, many companies' software and computer systems may need to be upgraded or replaced in order to comply with such "Year 2000" requirements. The Company believes that the majority of its products and systems are Year 2000 ready or will be brought to a state of readiness prior to the year 2000. Costs to bring its products and systems to a state of compliance with the year 2000 have not been material and the Company does not anticipate future costs will have a material impact on the financial statements. However, complete testing is not feasible and hidden problems may remain. In addition, the Company utilizes third-party equipment and software that may not be Year 2000 compliant although these too are under evaluation and planning for Year 2000 readiness. Failure of the Company's products or third-party equipment or software to operate properly with regard to the Year 2000 and thereafter could require the Company to incur unanticipated expenses to remedy any problems, which could have a material adverse effect on the Company's business and operating results. The Company is also in the process of contacting its critical suppliers, manufacturers, distributors, and other vendors to determine if their operations

and the products and services that they provide to the Company are Year 2000 compliant. Where practicable, the Company will attempt to mitigate its risks with respect to the failure of third parties to be Year 2000 ready, including developing contingency plans where practicable. However, such failures, including failures of any contingency plans, remain a possibility and could have a materially adverse impact on the Company's results of operations or financial condition. Furthermore, the purchasing patterns of customers or potential customers may be affected by Year 2000 issues as companies expend significant resources to correct their current systems for Year 2000 compliance. These expenditures may result in reduced funds available to purchase products and services such as those offered by the Company, which could have a material adverse effect on the Company's business and operating results.

RISK FACTORS

The Company expects that international revenues will continue to represent a significant percentage of its revenues and international revenues and operations may be adversely affected by economic conditions specific to each country. The future performance of the Company depends, in part, upon its ability to continue to compete successfully in the Asia Pacific, one of the largest regions for the sale of yield management and process monitoring equipment. Countries in this region, including Japan, Korea and Taiwan, have experienced weaknesses in their currency, banking and equity markets in recent periods which may continue to adversely affect demand for the Company's products, the U.S. dollar value of the Company's foreign currency denominated sales, the availability and supply of resources, and the Company's consolidated results of operations. In addition, international sales may be adversely affected by imposition of governmental controls, restrictions on export technology, political instability, trade restrictions, changes in tariffs and the difficulties associated with staffing and managing international operations. Although the Company attempts to manage near term currency risks through "hedging," there can be no assurance that such efforts will be adequate. These factors may have a material adverse effect on the Company's future business and financial results.

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During the last three quarters operating results have been adversely affected as the Company experienced declines in orders, revenues and margins due to reduced capital equipment spending by the semiconductor industry. On November 3, 1998, the Company announced the implementation of a restructuring plan to address the current downturn in the semiconductor industry. This plan is expected to be completed by the end of the Company's second fiscal 1999 quarter. There can be no assurance that such cost reduction plans will be sufficient to address the current market conditions. The current semiconductor industry decline is primarily due to the build up of excess semiconductor manufacturing capacity worldwide, coupled with the Asian financial crisis. The Company's operating results are dependent on many factors, including economic conditions in the semiconductor and related industries, both in the US and abroad, the size and timing of the receipt of orders from customers, customer cancellations or delays of shipments, the Company's ability to develop, introduce, and market new and enhanced products on a timely basis, among others. The Company has experienced reductions in orders, cancellations and delays in shipments which may continue to adversely affect sales and margins in future periods. The Company expects unfavorable effects on orders, sales and margins to persist at least through the remainder of the calendar year and possibly beyond. The Company's expense levels are based, in part, on expectations of future revenues. Operating results have fluctuated in the past and may fluctuate in the future. If revenue levels in a particular period do not meet expectations, operating results may be adversely affected and additional cost reduction measures may be necessary for the Company to remain competitive in the market place.

The semiconductor equipment industry is highly competitive and global in nature and the Company has experienced and expects to continue to face substantial competition. The Company believes that to remain competitive will require significant financial resources in order to offer a broad range of products, to maintain customer service and support centers worldwide, and to invest in product and process research and development. The Company's business depends and will continue to depend in the future upon the capital equipment expenditures of semiconductor manufacturers, which in turn depend on the current and anticipated market demand for integrated circuits and products utilizing integrated circuits. The current industry downturn has had an adverse effect on the semiconductor industry's level of capital expenditures. The Company believes that it is relatively well positioned for this downturn because of its array of products, its focus on yield improvement and process development rather than pure fab capacity, its sales of metrology products to non-semiconductor industries and its strong balance sheet. The Company believes that the semiconductor equipment industry is becoming increasingly dominated by large manufacturers with the resources to support customers worldwide. Some of these competitors have substantially greater financial resources and more extensive engineering, manufacturing, marketing and customer service and support capabilities than the Company. In addition, there are smaller emerging semiconductor equipment companies which can provide innovative technology. No assurance can be given that the Company will be able to compete successfully worldwide or that the Company will be able to withstand the effects of an

industry downturn in the short term or over an extended period if the downturn is prolonged.

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Rapid technological changes in semiconductor manufacturing processes subject the semiconductor manufacturing equipment industry to increased pressure to maintain technological parity with deep submicron process technology. Although the Company is focused on controlling expenses in the current downturn in the semiconductor industry, the Company continues to believe that its future success will depend in part upon its ability to develop, manufacture and successfully introduce new products with improved capabilities (including 300mm wafers and sub-quarter micron design rules) and to continue to enhance existing products. The Company must be able to forecast demand for new products while managing the transition from older products. There can be no assurance that the Company will successfully or timely develop and manufacture new products or that any such products will be accepted in the marketplace. If new products have reliability or quality problems then reduced orders, higher manufacturing costs, delays in collecting accounts receivable and additional service and warranty expense may result. Additionally, there can be no assurance that future technologies, processes or product developments will not render the Company's current product offerings obsolete. However, if the Company does not continue to successfully introduce new products, its results of operations will be adversely affected. The Company expects to continue to make significant investments in research and development and to sustain its current spending levels for customer support in fiscal year 1999 to meet current customer requirements and effectively position the Company for growth when the business cycle turns favorable.

ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

The Company's market risk exposures as set forth in Item 7a of its Annual Report on Form 10-K for the year ended June 30, 1998 have not changed significantly.

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PART II. OTHER INFORMATION

ITEM 6. EXHIBITS AND REPORTS ON FORM 8-K

- (a) Exhibits
 - 27.1 Financial Data Schedule

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

November 12, 1998

- -----(Date) Robert J. Boehlke

Robert J. Boehlke Executive Vice President and Chief Financial Officer

12 INDEX TO EXHIBITS

<TABLE> <CAPTION> Exhibit Number

Description

<C>

Financial Data Schedule

<S> 27.1 </TABLE>

<ARTICLE> 5

<LEGEND>

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE CONSOLIDATED STATEMENT OF OPERATIONS, THE CONSOLIDATED BALANCE SHEET AND THE ACCOMPANYING NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.

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